

Key figures of the first three months 2019/2018

in million euros	Jan. - March 2019	Jan. - March 2018	Change in %
Revenue (external)	184.0	189.9	-3.1
Light & Optics	83.2	81.1	2.6
Light & Production	50.4	39.1	28.9
Light & Safety	24.5	33.2	-26.1
VINCORION	25.3	35.9	-29.7
Other ¹	0.6	0.6	
EBITDA	23.8	27.7	-14.2
Light & Optics	16.6	17.3	-3.7
Light & Production	5.6	2.5	120.6
Light & Safety	3.7	5.8	-35.9
VINCORION	-0.4	3.5	-111.7
Other ¹	-1.7	-1.4	
EBITDA margin	12.9%	14.6%	
Light & Optics	19.8%	21.1%	
Light & Production	11.0%	6.4%	
Light & Safety	15.2%	17.5%	
VINCORION	-1.6%	9.7%	
EBIT	12.8	20.8	-38.6
EBIT margin	7.0%	11.0%	
Earnings after tax	10.2	15.6	-34.7
Earnings per share in euros	0.18	0.27	-35.3
Free cash flow	-5.1	13.3	-138.4
Order intake (external)	210.4	199.2	5.6
Light & Optics	76.5	97.4	-21.5
Light & Production	63.1	44.0	43.3
Light & Safety	27.0	24.6	9.6
VINCORION	43.0	32.5	32.4
Other ¹	0.7	0.6	

	March 31, 2019	December 31, 2018	March 31, 2018
Order backlog (external, in million euros)	548.9	521.5	453.0
Light & Optics	172.4	180.6	141.5
Light & Production	126.9	112.5	81.0
Light & Safety	73.2	69.5	59.8
VINCORION	176.2	158.9	170.7
Other ¹	0.1	0.0	0.0
Frame contracts (in million euros)	57.9	62.5	82.0
Employees (incl. trainees)	4,059	4,043	3,697
Light & Optics	1,367	1,368	1,299
Light & Production	1,092	1,055	800
Light & Safety	478	472	504
VINCORION	807	790	787
Other ¹	315	358	307

¹ In den Angaben Sonstige sind Corporate Center (Holding, Shared Services, Immobilien) und Konsolidierung enthalten.

Please note that there may be rounding differences as compared to the mathematically exact amounts (monetary units, percentages) in this report.