



MORE LIGHT

Key figures of the first nine months 2022/2021

	Jan. – Sept. 2022	Jan. – Sept. 2021	Change in %	July – Sept. 2022	July – Sept. 2021	Change in %
Order intake (in million euros)	884.5	669.6	32.1	275.9	224.7	22.8
Advanced Photonic Solutions	670.5	467.1	43.5	212.6	173.0	22.9
Smart Mobility Solutions	102.6	86.7	18.4	27.2	22.1	23.0
Non-Photonic Portfolio Companies	109.3	112.6	- 2.9	35.4	27.5	28.5
Other ¹	2.1	3.2		0.8	2.1	
Revenue (in million euros)	698.0	519.5	34.4	250.7	190.2	31.8
Advanced Photonic Solutions	529.1	349.6	51.4	187.0	127.3	46.9
Smart Mobility Solutions	75.8	72.3	4.8	31.1	29.5	5.4
Non-Photonic Portfolio Companies	91.1	96.0	- 5.2	31.7	32.9	- 3.6
Other ¹	2.0	1.5		0.8	0.4	
EBITDA (in million euros)	117.8	109.7	7.4	48.2	43.0	12.0
Advanced Photonic Solutions	123.5	106.0	16.5	44.7	36.3	22.9
Smart Mobility Solutions	8.4	8.6	- 2.3	7.1	5.3	33.7
Non-Photonic Portfolio Companies	- 2.8	4.4	n/a	- 1.0	5.0	n/a
Other ¹	- 11.4	- 9.4		- 2.5	- 3.5	
EBITDA margin	16.9%	21.1%		19.2%	22.6%	
Advanced Photonic Solutions ²	23.3%	30.2%		23.8%	28.4%	
Smart Mobility Solutions ²	11.1%	11.9%		22.7%	17.9%	
Non-Photonic Portfolio Companies ²	- 3.0%	4.6%		- 3.1%	15.0%	
EBIT (in million euros)	68.4	74.3	- 7.9	31.5	31.6	- 0.1
EBIT margin	9.8%	14.3%		12.6%	16.6%	
Earnings after tax (in million euros)	46.2	62.5	- 26.0	20.6	26.9	- 23.1
Earnings per share - Group (in euros)³	0.71	1.12	- 36.6	0.30	0.47	- 36.2
Free cash flow (in million euros)	28.4	11.1	154.5	15.7	- 0.5	n/a
Cash conversion rate	24.1%	10.2%		32.6%	< 0	

	Sept. 30, 2022	Dec. 31, 2021	Sept. 30, 2021
Order backlog (in million euros)	749.8	543.5	447.1
Advanced Photonic Solutions	588.9	430.2	306.3
Smart Mobility Solutions	83.3	54.3	61.4
Non-Photonic Portfolio Companies	77.4	58.9	77.7
Other ¹	0.1	0	1.6
Employees (head count and incl. trainees)	4,383	4,205	3,593
Advanced Photonic Solutions	2,931	2,721	2,129
Smart Mobility Solutions	488	491	496
Non-Photonic Portfolio Companies	671	692	682
Other ¹	293	301	286
Employees Jena (head count and incl. trainees)	1,525	1,437	1,395

¹ Other includes Corporate Center (holding, shared services, real estate) and consolidation

² Based on the sum of external and internal revenue

³ Group includes the continuing operations and VINCORION as discontinued operation

Please note that there may be rounding differences in this report compared to the mathematically exact amounts (currency units, percentages).

Jena, November 10, 2022