



Jenoptik key figures at a glance: 2017/2016 as well as Q4/2017 and Q4/2016

in million euros	2017	2016	Change in %	Oct.-Dec. 2017	Oct.-Dec. 2016	Change in %
Revenue	747.9	684.8	9.2	221.1	192.2	15.0
Optics & Life Science	259.4	221.5	17.1	68.1	57.1	19.2
Mobility	270.1	247.7	9.0	89.5	78.6	13.8
Defense & Civil Systems	219.3	218.3	0.5	64.2	56.1	14.6
Other 1)	-0.8	-2.7	69.3	-0.7	0.4	-258.1
EBITDA	106.7	94.7	12.8	33.8	29.3	15.4
Optics & Life Science	58.7	41.7	40.7	15.7	11.1	42.1
Mobility	27.9	32.3	-13.7	12.8	13.8	-7.5
Defense & Civil Systems	23.8	23.8	0.4	8.0	7.1	13.5
Other 1)	-3.7	-3.1	-17.6	-2.7	-2.7	-2.7
EBIT	77.8	66.2	17.6	25.8	21.3	21.1
Optics & Life Science	50.5	33.4	51.1	13.6	8.9	52.6
Mobility	18.5	24.4	-24.2	9.9	11.8	-15.4
Defense & Civil Systems	19.2	19.1	0.3	6.9	5.9	16.9
Other 1)	-10.3	-10.8	3.8	-4.5	-5.2	12.3
Earnings after tax	72.5	53.9	34.4	28.4	18.2	55.8
Earnings per share in euros	1.27	1.00	26.3	0.49	0.32	55.4
Free cash flow (before income taxes)	72.2	80.4	-10.1	40.0	37.3	7.3
Order intake	802.9	733.8	9.4	226.7	186.1	21.8
Optics & Life Science	295.5	236.6	24.9	72.7	64.4	12.8
Mobility	303.7	267.4	13.6	102.9	70.5	46.0
Defense & Civil Systems	206.2	231.6	-11.0	51.8	50.4	2.7
Other 1)	-2.4	-1.8	-33.2	-0.7	0.7	-198.5

in million euros	31/12/2017	31/12/2016	Change in %
Order backlog	453.5	405.2	11.9
Optics & Life Science	109.1	80.7	35.2
Mobility	144.7	108.3	33.7
Defense & Civil Systems	202.6	217.8	-7.0
Other 1)	-2.9	-1.6	-84.1
Frame contracts	87.6	160.9	-45.6
Optics & Life Science	11.1	14.5	-23.1
Mobility	30.1	79.1	-61.9
Defense & Civil Systems	46.3	67.4	-31.3
Employees	3,680	3,539	4.0
Optics & Life Science	1,149	1,123	2.3
Mobility	1,326	1,229	7.9
Defense & Civil Systems	897	881	1.8
Other 1)	308	306	0.7

1) Other includes holding, shared service center, real estate and consolidation.

If not otherwise stated, figures of the continuing operations were used for calculating earnings.

Jena, March 22, 2018