



MORE LIGHT

# Jenoptik Capital Market Day 2018

Jena, February 8<sup>th</sup> 2018

## 4.1 The New JENOPTIK

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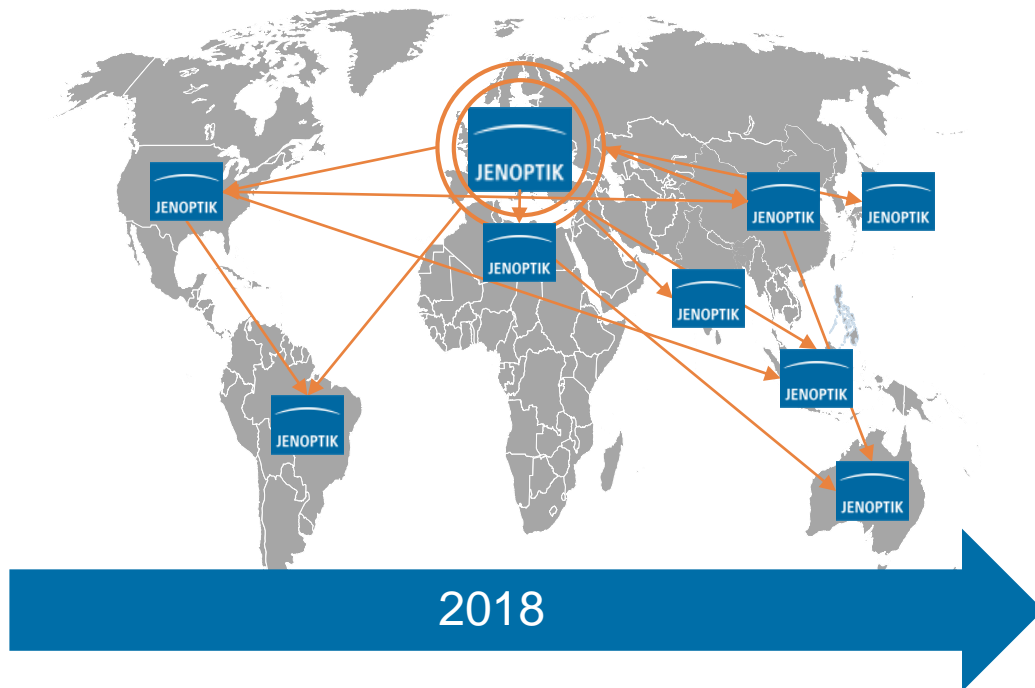
# Our new structure starting 2019: Focused Divisions and Technology Synergies



We will prepare the move in 2018 and start reporting in the new structure in 2019.

- **ESTABLISH A NEW BUSINESS STRUCTURE**
- **REORGANIZE OUR BUSINESS IN ASIA**
- **LAUNCH A NEW BRAND FOR OUR MECHATRONIC BUSINESS**

## Enter in a new period of accelerated growth



### Group financial guidance for 2018\*

- We expect revenue to be in a range between 790 and 810 million euros.
- We expect an EBIT margin between 10.5 and 11.0 percent.

\*This presupposes that political and economic conditions do not worsen.

## Group 5-year targets: accelerated growth and margin Expansion

### Sales growth

We expect mid- to high-single digit sales growth (CAGR) for the group in the 5-year horizon.

### Margin increase

By 2022, we expect to achieve an EBITDA margin for the Group of around 16 percent.



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