

Preliminary figures of fiscal year 2011



February 1, 2012

2011: best fiscal year in the company's more recent history

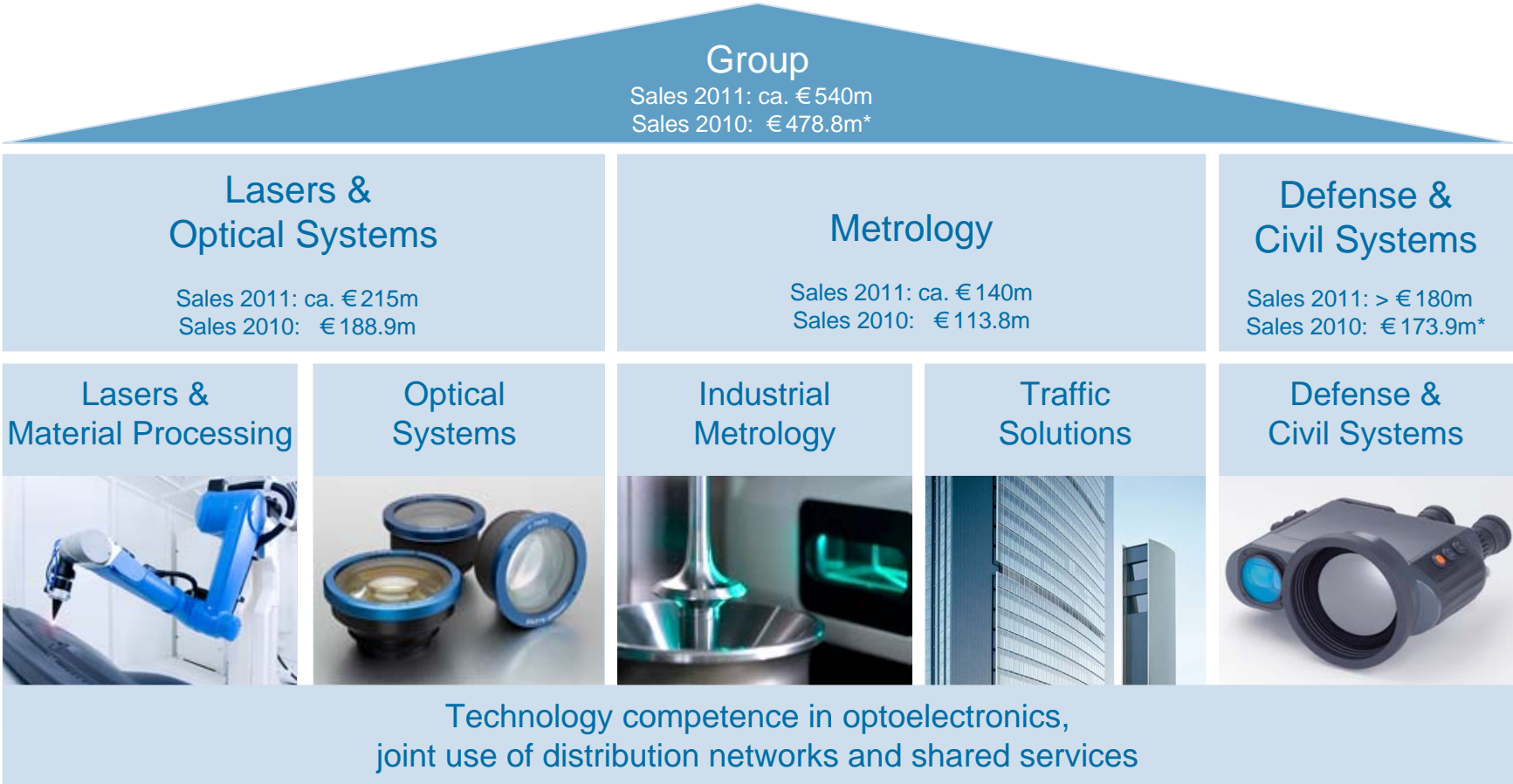


High demand from semiconductor and automotive industry

Improved cost structures and processes

- Sales rose by approx. 13% (growth in particular in Asia and North America)
- Group EBIT increased by more than 60%
- Profitability significantly improved
- Order intake in 2011 reached a new high; several major orders
- Shareholders' equity and shareholders' equity ratio increased
- Net debt slightly lower than in previous year
- Group's financing restructured and long-term
- Positive cash flows secure current financing and investments

Sales growth based on a strong performance by Lasers & Optical Systems and Metrology segments



* without Jena-Optronik

Preliminary results 2011

Marked increase in sales, EBIT and order intake



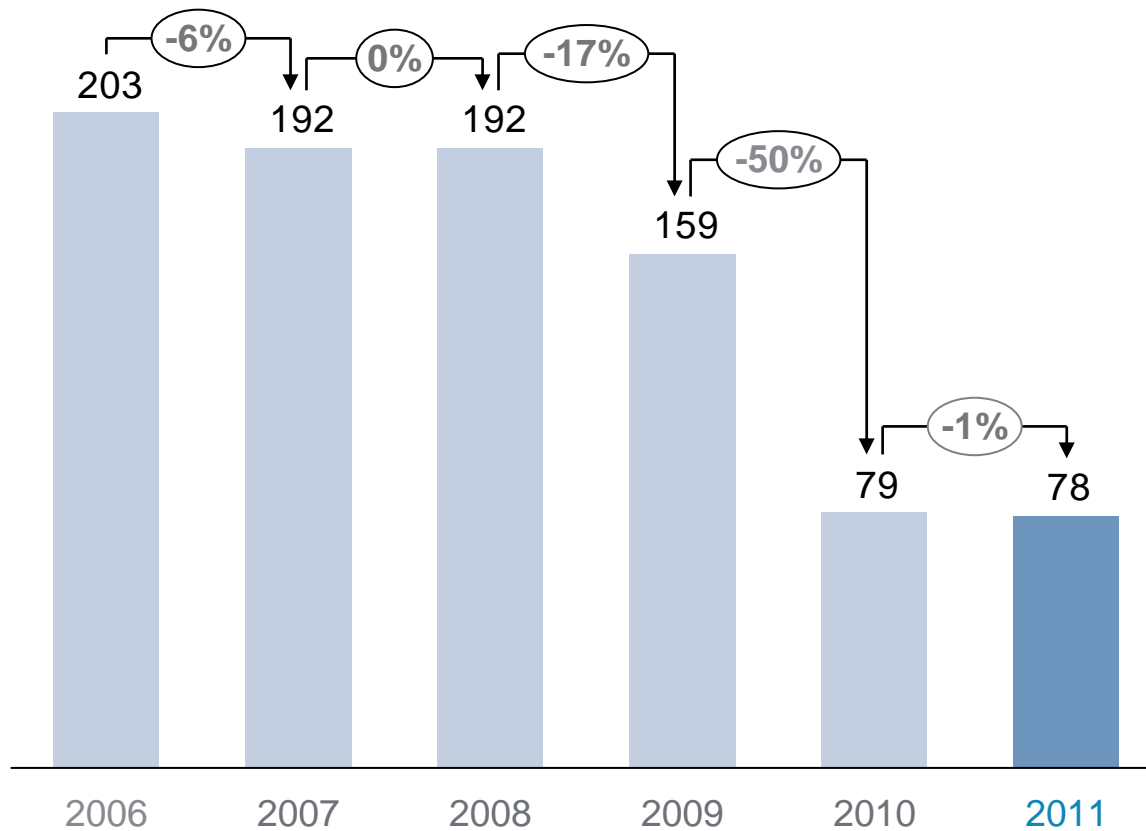
Figures in million euros	as at 31.12.2011	as at 31.12.2010*
Sales (consolidated)	approx. 540	479
Lasers & Optical Systems	approx. 215	189
Metrology	approx. 140	114
Defense & Civil Systems	> 180	174
EBIT	approx. 48	29.0
EBT	> 30	15.0
Order intake	just under 650	535
Order backlog	just under 450	355
Net debt	approx. 78	79

* continuing business divisions

Net debt decreased slightly in 2011



Development of net debt (in million euros)



Net debt slightly lower thanks to positive cash flows despite:

- Business expansion (higher working capital requirements)
- Payment to a silent real estate investor of approx. 17 million euros, partly compensated by releasing a liquidity reserve
- Increased capex

2012: Positive start with a high order backlog



Lasers & Material Processing



Optical Systems



Industrial Metrology



Traffic Solutions



Defense & Civil Systems



Growth potential for 2012

- Continuing high demand for lasers
- Semiconductor industry below the high level in 2011
- Increasing sales in other industries
- High order backlog provides good prospects
- Billing of major order (Saudi-Arabia)
- Additional major projects expected
- Stable business development
- Major long-term orders

Future development of business



Lasers & Material Processing



Optical Systems



Industrial Metrology



Traffic Solutions



Defense & Civil Systems



Business development

- Internationalization (Asia and North America)
- Growth in selected niche markets of material processing and medical technology
- Acquisition of new key accounts in non-semiconductor markets (medical, defense)
- Expansion of system business
- Jenoptik profits from various trends in the automotive industry
 - Downsizing
 - Hybrid drives
 - More efficient powertrains
- Successful acquisition of new major orders
- Trend to major projects with larger software and service share (own software)
- Development of international business
- Increasing share of products for civil markets (e.g. Airbus)

Cautious optimism for 2012: Further sales growth expected



Growth strategy will be continued in 2012

- Growth impulse from development of foreign markets, especially in Asia and North America
- High order backlog from 2011

Sales and earnings

- Slight sales growth
- Group EBIT is expected to again exceed 40 million euros
 - Group EBIT to be in the range between 40 and 50 million euros depending on the development of the semiconductor cycle
- Debt conversion and restructuring of group's financing are the basis for a better net interest result in 2012

- February 1, 2012
- March 23, 2012
- March 26, 2012
- May 10, 2012
- June 6, 2012

Conference call preliminary results 2011

Conference call “Financial statements 2011”

Analyst conference “Financial statements 2011”

Conference call “Results of first quarter 2012”

Annual General Meeting

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